

# 2018 Quarterly Marketing, Administrative, and Compliance Allowance

## It is with great excitement that The Ohlson Group announces its 2018 Quarterly Allowance for Marketing, Research, and Education!

- Allowances will be distributed approximately 30 days following the end of each quarter. No waiting until the end of the year!
- Allowances will be distributed on net paid life and fixed indexed annuity business in that quarter. For example, January, February & March, etc. This is on a calendar quarter basis.
- Most fixed index annuities and single premium life will be counted as \$1 of premium (= 1 credit).  
*(Check with The Ohlson Group for eligible products)*
- Periodic premium life sales receive a multiple of 10 times target or fully commissionable premium.
  - Example: \$10,000 of target premium X 10 = 100,000 credits.

### Calculations & Rewards\*

250,000 credits	= 20 bps
450,000 credits	= 30 bps
600,000 credits	= 40 bps
750,000 credits	= 50 bps
1 million credits	= 75 bps
1.5 million credits	= 100 bps

### Qualifying runs from January 1 through December 31, 2018. All premium requirements are based on life and annuity premium dollars issued during each calendar quarter of 2018.

- Agent MUST be at street level commission and appointed directly to The Ohlson Group.
- Agent will receive a 1099 for any monies received under this program.
- Agent will NOT be eligible for this program if he/she has an outstanding debit balance with companies used through The Ohlson Group.
- Call for product eligibility as some products do not count towards our Ohlson Group Quarterly Marketing, Administrative, and Compliance Allowance Program.
- The Ohlson Group reserves the right to amend, change, or terminate this program at any time.

### The Ohlson Group

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